

## 10. CUSTOMER ACQUISITION SCRIPT (Achieve 75 points within 30 Days)

Hi ..... do you have a minute?

Great, the reason I'm calling you is to ask you for a huge **FAVOUR** and I was wondering if you could **HELP** me out?

I've just started a part time business from home, helping people save money on their monthly bills and the reason why. ....(Share your reason WHY from your HEART)

If I could match or save you money on your Telecommunications, Energy and Essential Services would you give me the opportunity to **TRY**?

This would really mean a lot to me. (PAUSE)

