

LAUNCHING YOUR GLOBAL BUSINESS

1. SET UP YOUR ACN BUSINESS

Date:

BUSINESS ID # PASSWORD:
ACN Personalized Website: www acnibo.com

2. ACN INTERNATIONAL EVENT (AUSTRALIA)

ACN International Event Registration www.acnreg.com.au

3. GLOBAL TEAM SUPPORT

TEAM WEBSITE/TRAINING - <https://rvpfamilyasiapacific.com>

JOIN OUR FACEBOOK PRIVATE GROUP - RVP Family

YOUR TEAM: ETL: RC: RD:

4. TRAINING EVENTS TO GROW YOUR BUSINESS

WATCH ONLINE BUSINESS TRAINING (45 mins) Refer to <https://rvpfamilyasiapacific.com>

C.Q above LEADERSHIP to Qualify - Become C.Q + Schedule your 1st ZOOM GRAND OPENING

5. ** YOUR ONLINE HOMEWORK - COMPLETE WITHIN 24 – 48HRS **

COMPLETE YOUR ACCREDITATION WITHIN 24 HRS - :Australian IBOs must complete the following accreditations :

- Basic Customer Acquisition
- Vodafone
- Amaysim
- Mate
- Sumo Energy
- Alinta Energy

6. WHAT IS YOUR REASON WHY (GOALS)? (Your Dream, Your Purpose, Your Passion)

a. Your Reason WHY (GOALS):

-

-

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b. How urgent is your GOALS (scale 1-10)?


c. Your Residual Income Goal (part-time)

\$ _____ Monthly

\$ _____ Yearly

c. How many hours part-time can you work your business to earn this income?

THE EMOTIONAL ROLLER COASTER



This is NORMAL for all IBO's - Keep the bar down.

" YOUR BIGGEST ENEMY IS YOUR EXCUSE "

Gary Vaynerchuk

7. YOUR PERSONAL GOALS FOR CUSTOMERS WITHIN 30 DAYS:

- Achieve 8 personal customers with 4 services, Customer qualified in 24 hours.
- ACHIEVE 30 PERSONAL POINTS within 2 WEEKS =
- ACHIEVE 75 PERSONAL POINTS within 4 WEEKS =

CQ Customer Qualified (80)

CQ MUST MAINTAIN

8*
Customer Points from at least

4
Services

To receive earned position compensation
Acquire a minimum of 8* Customer Points from at least 3 services.
MIR (RCs) only need to acquire 5 customer points and at least 3 services**

Eligible for monthly Personal Customer Acquisition Bonuses

ETL Executive Team Leader

30 customer points total Personal and

RC Regional Coordinator

600
TOTAL CUSTOMER POINTS (Personal and Downline)

A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg.

RC Must Maintain

15 Customer Points & **5** Services

To receive earned position compensation

HIGHLIGHT your 8 Personal Customer Points from at least 4 services.

Australia	Points	ACN Partner
Electricity/Gas	2-3 points	Sumo/ Alinta
Broadband(NBN)	1-2 points	Vodafone/ Mate
Mobile Broadband	1-3 points	Vodafone/ Mate
Mobile Service	1-3 points	Vodafone/ Mate/ Amaysim
Cloud Phone System	1-10 points	Vonex
Merchant Services	1-3 points	Sphere
Travel Club	1-6 points	Truvvi Lifestyle



8. LAUNCH YOUR GLOBAL BUSINESS WITHIN 30 DAYS

- STEP 1 - Schedule your ZOOM Grand Opening within 24 to 48 hours**



Zoom Meeting Online (20 mins)

Date: Time :

(Set up free account: <https://www.zoom.us>)

- STEP 2 – Now spend 30 mins to build your contact list to 100+ people.**

SUCCESS TIP: Don't Pre Judge your contact list. Highlight Business Owners, Network Marketing, People earning \$100K

- STEP 3 – Role play the inviting script for 10 mins & INVITE, INVITE, INVITE!**

SUCCESS TIP: Invite 50+ people to your Grand Opening in your 1st week, to have 20 guests looking at the opportunity.

BUILD YOUR LIST - NETWORK MEMORY JOGGER

1. Who owns or has owned a business of any kind
2. Who makes more than \$100,000 per year
3. Who does network/direct marketing already
4. Who is money motivated
5. Who is unhappy with their income
6. Who is dissatisfied with their job
7. Who enjoys being around high energy people
8. Who needs extra money
9. Your friends
10. Your brothers and sisters
11. Your parents
12. Your cousins
13. Your children
14. Your aunts and uncles
15. Your spouse's relatives
16. Who you went to school with
17. Who works with you
18. Who is retired
19. Who works part time
20. Who you like most
21. Who was laid off
22. Who purchased a new home
23. Who answers classified ads
24. Who runs personal ads
25. Who gave you a business card
26. Who works at night
27. Who delivers pizza to your home
28. Who sells Avon or Mary Kay
29. Who sells Tupperware
30. Who wants freedom
31. Who likes team sports
32. Who is a fund raiser
33. Who watches TV often
34. Who works on cars
35. Who likes political campaigns
36. Who are social networkers
37. Who is in the military
38. Who do your friends know
39. Who is your dentist
40. Who is your doctor
41. Who will help you
42. Who works for the government
43. Who is unemployed
44. Who attends self-improvement seminars
45. Who reads self-help books
46. Who reads books on success
47. Your children's friends parents
48. Who was your boss
49. Your parents friends
50. Who you've met while on vacation
51. **Who waits on you at restaurants**
52. Who cuts your hair
53. Who does your nails
54. Who does your taxes
55. Who works at your bank
56. Who is on your holiday card list
57. Who is in retail sales
58. Who sells real estate
59. Who is a teacher
60. Who services your car
61. Who repairs your house
62. Who manages your apartments
63. Who has children in college
64. Who likes to dance
65. Who sold you your car
66. Who you met at a party
67. Who likes to buy things
68. Who you've met on a plane
69. Who does volunteer work
70. Who has two jobs
71. Who has been in network marketing
72. Who needs a new car
73. Who wants to go on vacation
74. Who works too hard
75. Who was injured at work
76. Who lives in your neighborhood
77. Who is your boss
78. Who delivers your mail
79. Who calls you at home
80. Who calls you at work
81. Who delivers your paper
82. Who handles your gardening
83. Who watches your children
84. Who attends your church
85. Who you met on the street
86. Who you met through friends
87. Who tailors your clothes
88. Who sells cosmetics
89. Who bags your groceries
90. Who wants a promotion
91. Who exercises
92. Who is a vegetarian
93. Who plays sports
94. Who is wealthy
95. Who enjoys traveling
96. Who has lots of friends
97. Who belongs to the Chamber of Commerce
98. Who likes to gamble
99. Who loves to have fun
100. Who haven't you listed yet
101. Happy People

YOUR HOT LIST - INVITE WITHIN 24-48 HRS (ZOOM Meeting)

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
1						
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BUSINESS OWNERS & PEOPLE EARNING \$100 K +

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
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HAPPY PEOPLE

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
1						
2						
3						

NETWORK MARKETING EXPERINECE

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
1						
2						
3						

OVERSEAS PEOPLE (Expand your business)

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
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EVERYBODY ELSE (A – Z CONTACT LIST) – Don't Pre-Judge

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
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EVERYBODY ELSE (A – Z CONTACT LIST) – Don't Pre-Judge

#	Full Name	Mobile	Occupation	YES = GRAND 1	YES = GRAND 2	NO = Customer
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9. INVITING SCRIPT TO ZOOM GRAND OPENING

1. How's everything going?
 2. Ask the Question. Would you be interested to learn about a business where you would work from home and earn a residual/recurring income?
 3. I will now text you the Zoom video link, can't wait to see you on the call.
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THEY HAVE QUESTIONS?

That's a great question. I don't know enough to explain it to you. But here is what I do know; it deals with Essential Services. More importantly **(his/her name)** is so successful that we need to hear what **he/she** has to say. Personally, I can't wait to learn from **(his/her name)** based on their success.

If I send you the link, will you watch the Zoom presentation with me?

10. CUSTOMER ACQUISITION SCRIPT (Achieve 75 points within 30 Days)

Hi.....do you have a minute?

Great, the reason I'm calling you is to ask you for a huge **FAVOUR** and I was wondering if you could **HELP** me out?

I've just started a part time business from home, helping people save money on their monthly bills and the reason why..... **(Share your reason WHY from your HEART)**

If I could match or save you money on your Telecommunications, Energy and Essential Services would you give me the opportunity to **TRY**?

This would really mean a lot to me. **(PAUSE)**

GRAND OPENING 1

Date:

#	Full Name	Mobile	Occupation	RELATIONSHIP WITH YOU
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GRAND OPENING 2

Date:

#	Full Name	Mobile	Occupation	RELATIONSHIP WITH YOU
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